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**Exam : CPIM-MPR**

**Title : CPIM Master Planning of  
Resources**

**Version : Demo**

1.Which of the following tradeoffs should be considered to improve the performance of a distribution network?

- A. Reduce cost but improve customer service by using full truckload or carload shipments
- B. Increase inventory turns but decrease costs by shipping more frequently
- C. Improve profit but decrease inventory by not scrapping obsolete product
- D. Improve fill rate but decrease inventory turns by adding safety stock

**Answer: D**

2.In a make-to-order environment, if cumulative production exceeds cumulative demand, which of the following outcomes will result?

- A. Excess capacity will exist.
- B. Inventory will increase.
- C. The backlog will increase.
- D. The backlog will decrease.

**Answer: D**

3.During which of the following process steps of sales and operations planning would resource planning be carried out?

- A. Demand planning phase
- B. Supply planning phase
- C. Pre-sales and operations planning meeting
- D. Executive sales and operations planning meeting

**Answer: B**

4.An intensive distribution channel strategy would be most appropriate for which of the following types of product?

- A. Special tools
- B. Capital equipment
- C. Designer clothing
- D. Carbonated beverages

**Answer: D**

5.Which of the following techniques typically uses the bills of material for master schedule items in determining the capacity required?

- A. Advanced production scheduling (APS)
- B. Bill of resources
- C. Finite forward scheduling
- D. Critical path method (CPM)

**Answer: A**