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**Exam : D-CS-DS-23**

**Title : Dell Cloud Services Design  
2023**

**Version : DEMO**

1.An IT organization is transitioning to cloud services to support an ITaaS model. The CIO has informed their directors that IT must be managed like a business.

What must IT do to meet this strategic goal?

- A. Complete with the lines of business for company profits
- B. Complete with offerings from cloud providers
- C. Contribute to the company by becoming a cost center
- D. Become the single source for cloud services

**Answer: A**

2.A company wishes to transform to using cloud services. They have a good understanding of Service Oriented Architecture (SOA), but have not established the needed education, teamwork, and discipline to take them through the full ITaaS implementation.

As their cloud architect consultant, you need to take them to the next level in the service orientation maturity model.

What is the next level?

- A. Service Aligned
- B. Service Capable
- C. Service Aware
- D. Self-Service

**Answer: A**

3.A bricks-and-mortar electronics retailer wants to increase sales by selling products through an online portal in addition stores. To achieve this, they have assembled a team of software developers to build the online portal and the selling capability.

Which cloud service model should they consider to quickly develop this solution?

- A. PaaS
- B. IaaS
- C. SaaS
- D. BaaS

**Answer: A**

4.An IT organization within a healthcare company has embarked on a strategic transformation by adopting the IT Value Transformation road map. They have been successful in bringing out several IT services by adopting cloud computing. These services have helped the company release new products quickly into the market.

However, the IT organization is still perceived internally as a cost center.

What is the IT organization neglecting?

- A. Seeking more business opportunities for IT services
- B. Reducing the cost of IT services even more
- C. Linking IT spending to specific business outcomes
- D. Improving the utilization of compute, network, and storage resources

**Answer: C**

5.A software development company has asked for your help to improve their application development

processes. After a complete assessment of their development process, you suggest that they implement DevOps.

What primary benefit should the company see after following your advice?

- A. Fewer tools required to develop software
- B. Quicker response to the marketplace with new products
- C. Improved cost transparency of IT spending in developing software
- D. Increased visibility of their products across the organization

**Answer: B**