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Exam : **HP2-B84**

Title : HP Document Workflow
Technical

Version : Demo

1.What is a current hardcopy market trend?

A. More printing is being done on high capacity centralized printers.

B. The market is moving from a "print and distribute" model to a "distribute and print" model.

C. More of the information received each day is being printed

D. The market is moving from a "distribute and print" model to a "print and distribute" model.

Answer: B

2.What is the most efficient method for communicating in business, as measured by document speed, cost, and quality.?

A. email

B. mail

C. fax or LAN fax

D. courier

Answer: A

3.Which type of costs makes up only 10% of the total cost associated with creating a typical document?

A. Hard costs

B. Labor costs

C. Outsourced costs

D. Soft costs

Answer: A

4.One market trend is that fax users are shifting to which service?

A. Email

B. Courier services

C. LAN fax

D. DL fax

Answer: A

5.What is a major benefit of digital sending versus fax?

A. Better paper quality

B. Guarantees that a document is read

C. Original output quality

D. Used by everyone

Answer: C

6.Ideal target customers for HP Digital Sending solutions are often part of which industry?

A. paper-intensive

B. retail

C. mobile technology

D. high-tech

Answer: A

7.What is often the reason for document management?

A. to help with staff reductions

B. to meet government regulations

C. to utilize carbonless paper forms

D. to reduce scanner usage

Answer: A

8.What are business benefits of digital sending? (Select two.)

A. similar cost as using fax

B. lower network usage

C. faster access to information

D. better quality

E. less use of color printers

Answer: C,D

9.Which statement is true about the impact of information availability in daily business?

A. Most of people's time is spent trying to find the right information

B. People spend very little time trying to find the right information.

C. Storing information is a complex process that can be performed only by a CRM solution.

D. The way a user files information does not impact the availability of the information.

Answer: A

10.What is an advantage of selling MFPs using HP Advanced Digital Sending?

A. It makes formatting of booklets easy.

B. It is compatible with Apple OS X.

C. It costs less than using HP Simple Digital Sending.

D. It works in conjunction with HP MFP Digital Sending Software.

Answer: D