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**Exam** : **HP2-E28** 

**Title** : Selling HP Virtualization

**Solutions** 

Version: Demo

- 1. What are the key features of the HP SAN Virtualization Services Platform (SVSP)? (Select two.)
- A. synchronous remote replication
- B. storage pooling across heterogeneous arrays
- C. active/active failover on the Data Path Modules (DPM)
- D. elimination o downtime to perform data migrations across arrays
- E. the ability to import and export LUNs from the native array into SVSP

Answer: B,C

- 2. How would you best describe virtualization to a CEO focused on business issues?
- A. It is an amalgamation of multiple network storage devices into a single unit.
- B. The layering of applications allows computing resources to be distributed dynamically in real time.
- C. It is the partitioning of a physical server into smaller virtual servers in support of business and IT objectives.
- D. It is an approach to IT that pools and shares resources so utilization is optimized and supply automatically meets demand.

Answer: D

- 3. Power failures within the data center are best addressed by what type of solution?
- A. network security
- B. data consolidation
- C. business continuity
- D. software as a service

Answer: C

- 4. Your analysis of a customer environment is that their IT departments prefer to dedicate one server per application, regardless of application type. Which business problem does this opportunity present?
- A. consolidation
- B. network storage
- C. business continuity
- D. mainframe migration

Answer: A

- 5.Greater than fifty percent of thin clients shipped by HP are deployed in support of which vendor's virtual machine software solutions?
- A. Citrix
- B. RedHat
- C. Microsoft
- D. VMWare

Answer: D

- 6.HP Adaptive Infrastructure is a component in what major HP strategy?
- A. Infrastructure virtualization
- B. Business Technology portfolio
- C. Business Services Management

## D. Business Information Optimization

Answer: A

7.Blade servers currently represent about what percentage of industry-wide x86 server revenue?

- A. 10%
- B. 20%
- C. 35%
- D. 45%

Answer: B

8. What is the fastest growing storage connectivity technology?

- A. DAS
- B. iSCSI
- C. ESCON
- D. Fibre Channel

Answer: B