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**Exam : HP2-E59**

**Title :** Introduction to Selling  
Servers, Storage,  
Networking and Services

**Version :** Demo

1. Why does HP use the term polymorphic storage to describe HP 3PAR StoreServ storage?

- A. Because it is future proof in that it exists in several forms and can grow with freedom in any direction
- B. Because it includes patented variable chunking with intelligent container matching for faster backups
- C. Because it can achieve twice the VM density in physical VMware vSphere environments
- D. Because it reduces storage capacity by up to 50% thus increasing free disk capacity, while decreasing service and support costs

**Answer: A**

2. Which HP series of network switches is unmanaged?

- A. HP 1400-series switches
- B. HP 1800-series switches
- C. HP 1900-series switches
- D. HP 2500-series switches

**Answer: A**

3. Which benefit does an HP Care Pack offer that the HP standard product warranty does not?

- A. Firmware and software upgrades
- B. Replacement of defective parts
- C. Support outside of standard business hours
- D. Troubleshooting support

**Answer: D**

4. What is the difference between computer memory and computer storage?

- A. Computer memory is the storage hierarchy; computer storage is a subset of the computer memory.
- B. Computer memory handles data from input devices; computer storage handles data from output devices.
- C. Computer memory is the fast, volatile data-retention technologies; computer storage is the slower, permanent data-retention technologies.
- D. Computer memory includes the arithmetic unit of the CPU; computer storage includes the control unit of the CPU.

**Answer: C**

5. Your healthcare customer wants to add a separate location for a family practice. They want the new location to have seamless integration into the main location network and support a maximum of five users.

Which cost-effective HP networking solution should you recommend?

- A. HP FlexManagement with an HP OfficeConnect switch
- B. HP FlexFabric with an HP 2920 series switch
- C. HP FlexFabric with an HP M220 access point
- D. HP FlexBranch with an HP MSR930-series router

**Answer: A**

6. What does ease of integration mean as one of the important IT trends for small and medium business?

- A. Full integration between security, ease of use, and scalability in computing

- B. Integration toward the right computing environment to meet future requirements
- C. Integration toward simplified growth with cost controls
- D. A totally integrated solution across server, storage, and network infrastructures

**Answer: D**

7.What is the difference between a network switch and a network router?

- A. A network switch connects devices for communication via Ethernet; a network router connects networks to enable communication between them.
- B. A network switch enables device connections over wireless networks; a network router enables network communications over wireless networks.
- C. A network switch enables multiple devices to share the same monitors; a network router enables devices to use multiple monitors.
- D. A network switch connects networks to enable communication; a network router connects devices for communication over Ethernet.

**Answer: A**

8.Which statement about types of care available from HP Technology Services is true?

- A. HP Foundation care offers only hardware services while HP Core Services care offers hardware and software services.
- B. HP Reactive care offers only the standard warranty and on site services while HP Core Services care offers full solution support
- C. HP Foundation care offers only reactive support while HP Proactive care offers reactive support and proactive support.
- D. HP BreakFix care offers only hardware repairs while HP Core Services care offers software and hardware support.

**Answer: C**

9.What are three value propositions of HP Simply StoreIT solutions?

- A. Highly secure, highly available, and highly efficient
- B. Easy to configure, easy to buy and easy to use
- C. Simple to manage, affordable to own, and reliable to operate
- D. Simple to install, simple to configure, and energy efficient

**Answer: A,C,D**

10.What are three types of care that HP Technology Services provides? (Select three.)

- A. Proactive Care
- B. Personalized Services
- C. Flexible Care
- D. Simplified Care
- E. Lifecycle Event Services
- F. Foundation Care

**Answer: A,E,F**