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**Exam : HP2-W102**

**Title : Selling HP ArcSight Security Solutions**

**Version : DEMO**

## 1. HOTSPOT

Match each HP Enterprise Security Product With its primary function.

HP ArcSight	<input type="text"/>
HP TippingPoint	<input type="text"/>
HP Fortify	<input type="text"/>
HP ArcSight	<div><div></div><div>Network Security Application Security Security Intelligence</div></div>
HP TippingPoint	<div><div></div><div>Network Security Application Security Security Intelligence</div></div>
HP Fortify	<div><div></div><div>Network Security Application Security Security Intelligence</div></div>

Answer:

HP ArcSight	<div><div></div><div>Network Security Application Security Security Intelligence</div></div>
HP TippingPoint	<div><div></div><div>Network Security Application Security Security Intelligence</div></div>
HP Fortify	<div><div></div><div>Network Security Application Security Security Intelligence</div></div>

2. When selling HP Arc Sight, what is a good profile of prospects to look for?

- A. needs a Single Sign-on corporate solution
- B. an organization that needs outsourcing applications
- C. has a high threat profile and low tolerance for breaches
- D. needs network-perimeter data packets' inspection

**Answer: C**

### 3. HOTSPOT

Match the HP Arc Sight SIEM options with the features they provide.

Risk Insight	
Reputation	
Security Monitor	
ThreatDetector	

  

F Risk Insight	
F Reputation	an add-on to ArcSight ESM that maps key business indicators to IT assets and security events an activity-profiling engine that finds relationships that aren't readily apparent to the human eye a subscription-based intelligence service that broadens the view of potential threats' scoring and prioritizing
S Security	
I Monitor	an add-on to ArcSight ESM that maps key business indicators to IT assets and security events an activity-profiling engine that finds relationships that aren't readily apparent to the human eye a subscription-based intelligence service that broadens the view of potential threats' scoring and prioritizing
T ThreatDetector	an add-on to ArcSight ESM that maps key business indicators to IT assets and security events an activity-profiling engine that finds relationships that aren't readily apparent to the human eye a subscription-based intelligence service that broadens the view of potential threats' scoring and prioritizing

**Answer:**

Risk Insight	
Reputation	an add-on to ArcSight ESM that maps key business indicators to IT assets and security events an activity-profiling engine that finds relationships that aren't readily apparent to the human eye a subscription-based intelligence service that broadens the view of potential threats' scoring and prioritizing
Security Monitor	an add-on to ArcSight ESM that maps key business indicators to IT assets and security events an activity-profiling engine that finds relationships that aren't readily apparent to the human eye a subscription-based intelligence service that broadens the view of potential threats' scoring and prioritizing
ThreatDetector	an add-on to ArcSight ESM that maps key business indicators to IT assets and security events an activity-profiling engine that finds relationships that aren't readily apparent to the human eye a subscription-based intelligence service that broadens the view of potential threats' scoring and prioritizing

4. Where are HP Arc Sight products ranked in the SIEM Gartner Magic Quadrant?

- A. HP Arc Sight has been in the Challengers Quadrant for 10 years in a row.
- B. HP Arc Sight appears for the first time in the SIEM MQ in 2012.
- C. HP Arc Sight was upgraded from Challengers to Leaders in 2012. 9
- D. HP Arc Sight has been in the Leaders Quadrant since 2005.

**Answer: D**

**Explanation:** <http://h30499.www3.hp.com/t5/HP-Security-Products-Blog/Gartner-report-2013-quotArcSig ht-should-be-on-the-list-of-every/ba-p/5942881>

5.Which HP ESP pillar's solution detects and blocks attacks through the network"?

- A. HP Arc Sight
- B. HP Atalla
- C. HP Fortify
- D. HP Tipping Point

**Answer:** C

**Explanation:**<http://www.hpenterprisesecurity.com/collateral/datasheet/hpes-fortify-runtimedatasheet.pdf>  
(page 2. Fortify runtime features)