



TestHorse

Certified IT practice exam authority

Accurate study guides, High passing rate!
Testhorse provides update free of charge in one year!



<http://www.testhorse.com>

Exam : HP3-L04

Title : Selling HP 3PAR storage

Version : Demo

1.HP has confirmed its commitment to delivering more value to existing customers of EVA and P9000. Approximately how many EVA installations are there worldwide?

- A.50,000
- B.75,000
- C.100,000
- D.150,000

Answer: C

2.What is the overarching need shared by service providers who offer hosting solutions, web-based applications, and HPC solutions.?

- A.simplified operations
- B.security
- C.customers
- D.scalability

Answer: A

3.The HP 3PAR architecture has unique performance and resiliency features that allow a significant increase in a virtual machine density. Which statement is correct regarding how many servers your customers will need to buy to achieve a hig-performance, higly reliable virtualized server enviroment using HP 3PAR architecture?

- A.Your customers will need to buy 40% fewer physical servers.
- B.Your customers will need to buy 50% fewer physical servers.
- C.Your customers will need to buy 60% fewer physical servers.
- D.Your customers will need to buy 70% fewer physical servers.

Answer: B