TestHorse

Exam : **HP5-E01D**

Title : Delta - Selling HP SMB Solutions

Version : Demo

1.How do HP VDI solutions support customers with "Bring Your Own Device" (BYOD) initiatives?
A. Employees are only allowed to connect to the data center with devices that are purchased through a reputable HP dealer or reseller
B. Employee-owned devices are implicitly allowed to connect to the data center through a virtual desktop, providing employees maximum freedom and flexibility in their work environment
C. HP VDI solutions include a 'back door' access procedure that allows employees to bypass security checkpoints when connecting to the data center with their personal devices.
D. Client visualization software runs on qualified endpoint devices to enable users to securely connect to the data center through a virtual desktop.
Answer: B

2.Your customer's consulting business is experiencing a decline in growth. The customer needs to reduce operating expenses.
With a seat size o f 45 employees, how can visualization help the customer operate efficiently?
A. reduce network traffic on the company's intranet, reducing overall operating expenses
B. provide ability to split up workloads for higher efficiencies and better application support
C. move all operations to the cloud, eliminating the need for onsite IT support
D. eliminate the need to refresh hardware which reduces overall capital expenses
Answer: C

3.What top concern might a customer in the healthcare industry have with client virtualization?
A. System Availability - a virtualized client environment is far less reliable than a traditional IT data center
B. IT Efficiency - client virtualization increases employee flexibility but burdens IT with increased support demands for routine activities
C. Security - client virtualization is risky because it exposes the business environment and its assets to malicious intrusion
D. Employee Productivity - client virtualization imposes a steep learning curve on employees as it requires a change in how they interact with the data center
Answer: C